

July 23, 2014

To Our Valued Berger Building Products Distributors:

In recent months, aluminum costs have continued to escalate. The Midwest Premium Index on aluminum ingot has increased by 75% over the 2013 average. The London Metal Exchange (LME) has also increased 15% since the beginning of 2014. In the U.S., confidence among homebuilders rose to the highest in six months. Aluminum, used in construction, autos and cans, has climbed as LME inventories dropped to a 22 month low.

Due to these uncontrollable factors, we are announcing a 5% increase on all aluminum products. This new pricing will be effective on all orders placed on or after September 2, 2014. In order to ensure consistent service, we reserve the right to limit order quantities to historical purchases. We understand the challenges that price increases have on your business and we appreciate your support and commitment to Berger.

If you have any questions, please contact your local sales representative or Customer Care associate.

Sincerely,

A handwritten signature in black ink that reads "Jeff Bowling".

Jeff Bowling
Vice President Sales
Berger Building Products