

Tremco Incorporated

3735 Green Road Beachwood, OH 44122 216.292.5000 www.tremcosealants.com

TREMCO

Commercial Sealants & Waterproofing

Michael J. Soeder

Vice President Sales, N.A.

P 216.292.5026 F 216.766.5543

msoeder@tremcoinc.com

CASSADY PIERCE CO.*
ATTN: Purchasing Department
BILLING ADDRESS ONLY.
PO Box 108
GOLDSBORO NC 27533-0108

January 22, 2014

Dear Tremco Customer

Subject: Price Increase - Select Products

We will be implementing a price increase effective April 1, 2014. This increase affects a very small portion of our products.

Orders placed prior to April 1, 2014 and shipped prior to April 15, 2014 will be invoiced at the old price.

As in the past, please refer to the attached security code letter and proceed to the secured web site to make your selection for the manner in which you receive your price pages. Your price pages will be sent to you based upon your selection as soon as they are published. By selecting either a .pdf version or a spread sheet version you will receive your price pages much quicker and in a more user friendly format. You will need to make your web site selection no later than February 21, 2014.

Price lists, including policy and procedures, detailing the products receiving increases are in the process of being updated, and will be forwarded just as soon as possible. Should you have any questions, please feel free to contact your local representative or our Customer Service Department.

We remain committed to providing you with the high level of quality service you are accustomed to receiving from Tremco. We value and appreciate your business and thank you for your continued support.

Best regards,

Mike Soeder
Vice President, Sales